

# WE ARE NEWTRYX LIMITED.



# BUILT BY RESTAURATEURS FOR RESTAURATEURS

### COMMITTED TO BEING THE HOSPITALITY SAAS DISRUPTER

THE WORLD'S FIRST FULLY INTEGRATED RESTAURANT MANAGEMENT SYSTEM & INTERACTIVE DINER APP. FREE SOFTWARE

BOOKINGS. FLOOR MANAGEMENT. MENU CREATION. CRM. EPOS. STOCK & INVENTORY. TABLESIDE ORDERING. TAKEAWAYS. PAYMENTS. MARKETING. INTEGRATED VERIFIED FEEDBACK TOOL.

**Cleverly Connected** 



#### HOW KUULEATS WAS CONCEIVED

#### Our Restaurant in Surrey required these systems and outlay.



Epos - £5,000 capital+ £200 p/m license fee



Bookings - £1000 capital + £100 p/m License Fee & £2 per booking



Stock Control Included in EPOS; very
clunky - Chef never
used it



CRM - Run in Excel, old, inaccurate and not GDPR compliant.



Payments - 4 year
Lease of C&P
machines at £50 p/m
plus merchant fees of
over 1.2% of revenue.

These five Systems were not Integrated and provided very poor data output as well as sufferable inefficiencies.

KuulEats provides all of these for Free in One simple to use Integrated Cloud based system

#### How can we do this?

We are the first platform ever to approach this as a FinTech concept and use the payments integration as our way of funding the company as well securing our fees are always paid. This also positions us for a Financial Services strategy as we grow our customer numbers.



# THE VISION Marketplace Financial Services Recruitment Banking services **KUUL** EATS Payments newtryx Cleverly Connected.

# THE PROBLEM

Profit margins at historic lows.

Disjointed tech is creating damaging operational inefficiencies.

Disparate systems are stifling growth.

Complex systems
hamper staff
performance.



# THE SOLUTION









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#### THE TEAM

#### **BOARD MEMBERS & EXECUTIVE TEAM**

Simon Rand Founder. Chief Executive Officer. Ex-restaurateur

Claire Walker Founder. Chief Operations Officer. Ex-restaurateur

Martyn Lindsay F.C.C.A Chief Financial Officer

Nicholas C. Harrod Chief Payments Officer

Richard Rowland Chief Legal Counsel

**Chief Technical Officer TBC** 

#### **ADVISORS**

Mike Gibbons IT Board Advisor

David Moore Advisor (NED Q1 2020)









































One of the most exciting stories of the global economy is the "emerging restaurant markets"

120k UK Restaurants/ Cafés

30K UK Coffee Shops

47K UK Bars & Pubs



# **SUMMARY**



#### **STRONG TEAM**

With deep market/technology/sales/execution background and vision to succeed.



#### **BIG MARKET**

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Emerging restaurants market is considered one of the most exciting stories of the global economy.



#### **COMPETITIVE ADVANTAGE**

First mover advantage. Unique, fully integrated restaurant management system with inbuilt Waiter and Diner Apps.



Strong relationships with strategic partners building to fuel our growth engine and customer acquisition targets.



#### **RAISING £xxxxxxx**

For customer acquisition strategy and to enhance software platforms in 2020.





CONTACT



#### Simon Rand

**M:** + 44 7900 085 240

**E:** simon.rand@newtryx.com

#### Claire Walker

**M:** + 44 7932 648 576

**E:** claire.walker@newtryx.com

# THANK YOU



Repeatable. Scaleable. Global.